

## Vendor Information

**POC:** Miche Jean  
**P:** (443) 799-7961  
**E:**  
[miche.jean@grottebusinesspartners.com](mailto:miche.jean@grottebusinesspartners.com)

**W:**  
<https://grottebusinesspartners.gov>.com

**DUNS:** 117948981

**CAGE:** 8XBW7

**Primary NAICS Code:** 541618 -  
Other Management Consulting  
Services

**Secondary NAICS Codes:** 541611,  
541612, 541620



## Capabilities Statement

### About us...

**Grotte, LLC** has extensive experience working on small and middle-size market M&A transactions across different industries. We bring the expertise, cross-functional team, and know-how of a top-tier M&A firm to assist companies that do not have the resources to enter an engagement with large national firms. Our approach is to help our clients build an M&A advisory team to develop a cross-functional strategy to maximize the value of their transactions.

### Core Competencies

- Mergers & Acquisitions / Buy Side
- Mergers & Acquisitions / Sell Side
- Fundraising
- Business grown & Expansion Through Strategic Partnership
- Management Training

### Differentiators

- Put client first - Customer centric mindset
- Only sign on deals we have a high probability of closing
- Under-promise but over-deliver - Passion for quality and timely outcomes
- Constant growth - Innovative and transformative mindset

Create a lifelong partnership based on competence, trust, and values

### Past Performance

For legal and privacy reasons, our clients prefer to remain anonymous.